





# Denya - a strong supporter on the home front!

### The **Swords of Iron** War

Significant military mobilization of the company's employees under emergency call up order (tzav 8)

Support for the families of the mobilized employees

Contribution and supply of military equipment

Training of combat units at the company's sites

Countless hours of volunteering by the company's employees in preparing sandwiches for front-line soldiers

Erecting shelters, protective walls, shooting positions and blocks by Cebus Rimon

Supply of warehouses and office containers

Adoption of an additional military unit and continued support for the Artillery Brigade which has been supported for the past four years



# **Denya** is the Leading Construction & Infrastructure Company in Israel

### more than 80 years



Tens of thousands of residential units delivered in the past decade

Millions of sqm of commercial, public and office spaces constructed in the past decade

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Hundreds of roads & bridges built

(4)

Concession projects (PPP)

100 projects simultaneously

**Over 1,800** employees

Industrial facilities

Geotechnics and ground basing

Electro-mechanics & air conditioning systems

International activity in 3 countries



# **Building Israel**







### Financial **Strength**

31.3.24





### **Equity and dividend distribution**

Million NIS

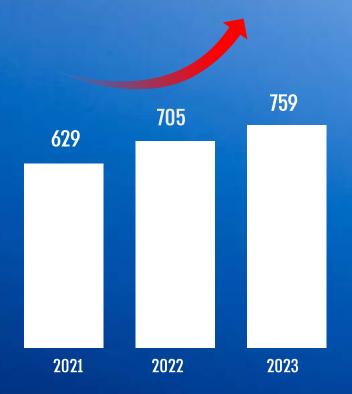
The total dividend distributed for 2021-2023

NIS 385 million

The total dividend distributed for 2021-2023 from the net profit

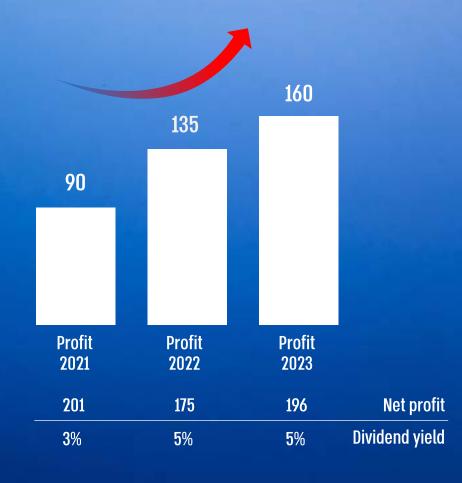
ca. **65**%





The Company maintains a dividend distribution policy of at least 35% of the annual net profit, subject to distributions tests and the approval of the Boars of Directors

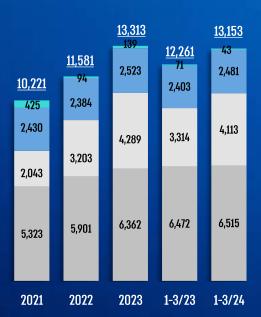
### **Group's Dividend**





### Financial Growth (In million NIS)

### **Backlog**

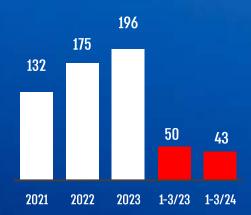


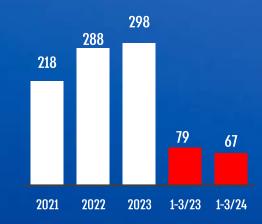
- Residential Development & Construction
- Infrastructure and Concessions
- Non-Residential Construction
- Residential Construction

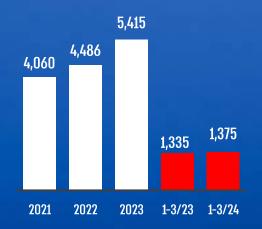
#### **Net Profit**



#### Turnover









# Consolidated Orders Backlog by Activities segments (Million NIS)

		Bac		
	31.3.24	2023	2022	2021
Residential Construction	6,515	6,362	5,901	5,323
Non-Residential Construction	4,113	4,289	3,203	2,043
Infrastructure and Concessions	2,481	2,523	2,384	2,430
Residential Development & Construction	43	139	94	425
Total Backlog as per the Financial Statements	13,153	13,313	11,581	10,221

The backlog during the reporting period does not include the Company's share in the EPC Contractor in the Jerusalem Light Rail Blue Line project.

Update

From March 31, 2024 until the date of publishing of the financial statements, new projects totaling NIS 528 Million were added to the backlog







Residential Construction



Residential Development & Construction









# Synergistic Revenue Structure enabling Distribution of Risks & Growth

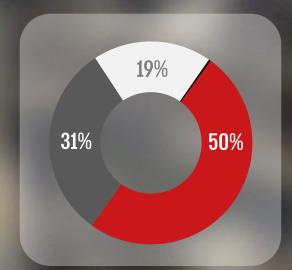
Residential Development & Construction

Infrastructure and Concessions

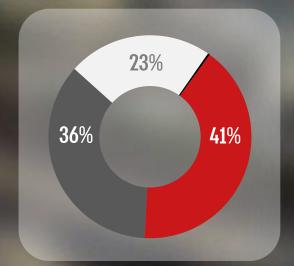
Non-W Residential Construction

W Residential Construction

Backlog as per 31.3.24 NIS **13.2** Billion



Turnover in Q1-2024 approx. NIS **1.4** Billion



Residential Construction Non-Residential Construction Infrastructure and Concessions Residential Development & Construction



# Residential Construction

Backlog, Turnover & Profitability (Million NIS)

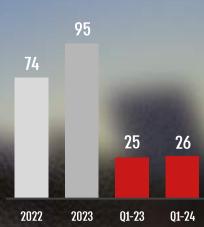


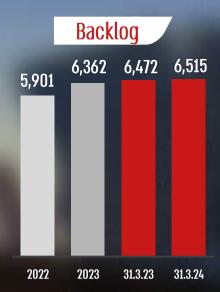
557

Q1-24

580

Q1-23







Estimated Financial Value

Completion Rate 20%

Estimated Completion Q2, 2027

**NIS 467** 

Million

\* Denya's Share



Estimated Financial NIS 766 Value Million

Completion Rate 37%

Estimated Completion Q1, 2026



Estimated Financial Value NIS 438 Million

Completion Rate 0%

Estimated Completion Q4, 2028



Estimated Financial Value NIS 605 Million

Completion Rate 15%

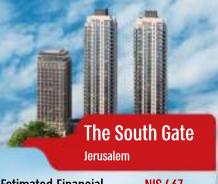
Estimated Completion 04, 2026



Estimated Financial NIS 498 Value Million

Completion Rate 44%

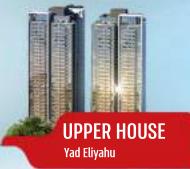
Estimated Completion Q1, 2025



Estimated Financial Value NIS 467 Million

Completion Rate 0%

Estimated Completion Q2, 2028



Estimated Financial Value NIS 640 Million Completion Rate 75%

Estimated Completion Q1, 2025

## Significant Projects

**Residential Construction** 



## Residential Construction

# Significant Projects (Cont.)



Estimated Financial NIS 600 Million

Completion Rate 1%

Estimated Completion Q1, 2027



Estimated Financial Value NIS 431 Million

Completion Rate 82%

Estimated Completion Q3, 2024



Completion Rate 70%

Estimated Completion Q1, 2025



Estimated Financial Value NIS 493 Million

Completion Rate 99%

Estimated Completion Q2, 2024

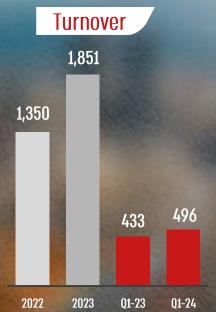


Estimated Completion Q2, 2027

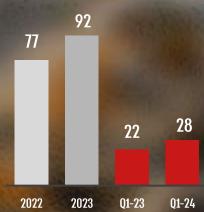
**Completion Rate** 

**2**%



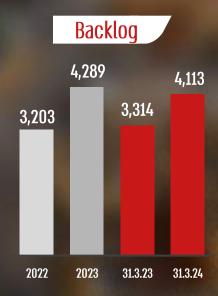


#### **Gross Profit**



### Non-Residential Construction

Backlog, Turnover & Profitability (Million NIS)





## Non-Residential Construction

# Significant Projects



Estimated Financial NIS 552 Value Million

Completion Rate 99%

Estimated Completion Q3, 2024



Estimated Financial Value NIS 542 Million

Completion Rate 41%

Estimated Completion Q4, 2026



Estimated Financial NIS 584 Value Million

Completion Rate 71%

Estimated Completion Q1, 2025



Estimated Financial NIS 471
Value Million

Completion Rate 6%

Estimated Completion Q3, 2026

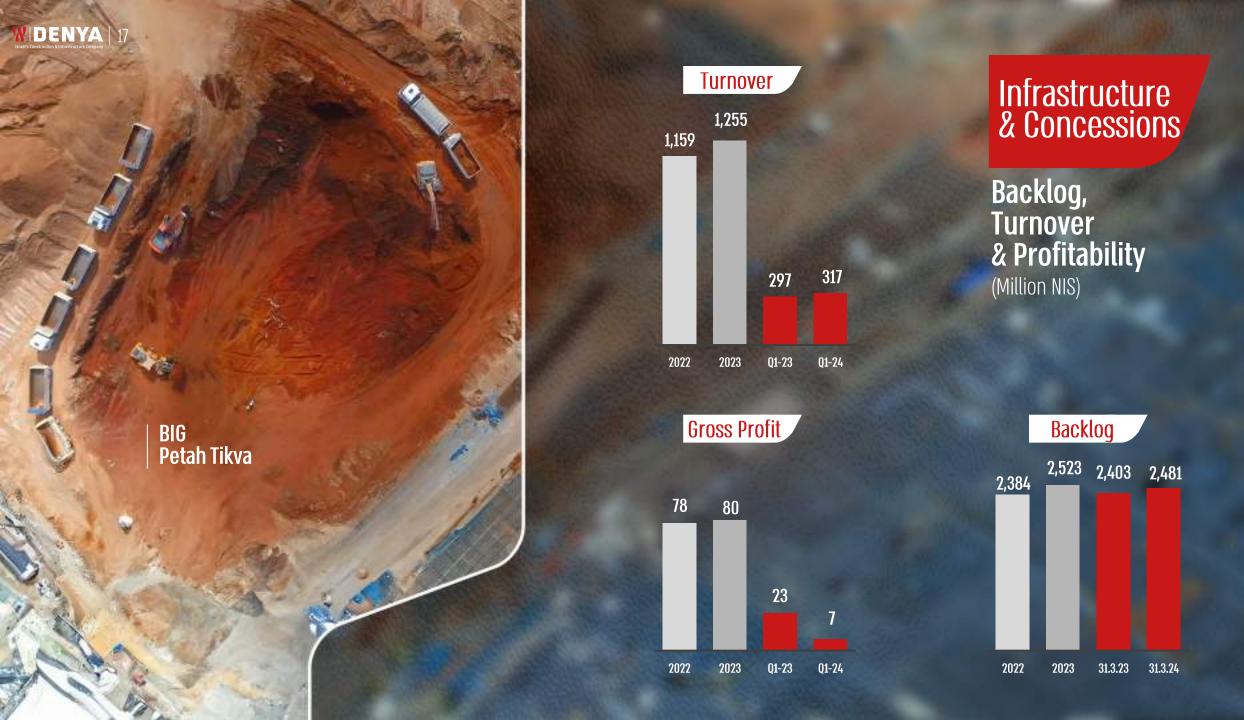


**74**%

Estimated Completion Q4, 2026



**Completion Rate** 





# Infrastructure & Concessions



Share in the Concessionaire 50%

The Development and Financial Closing Phase

Announced as Successful Bidder

09/2023

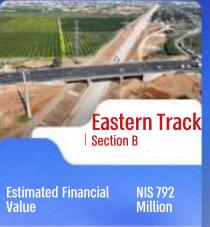


Effective share in the Concessionaire 15%

Share in the 0&M 100%

Concession period until 2031





Estimated Financial Value	NIS 792 Million
Completion Rate	98%
Estimated Completion	Q1, 2025





## Projects Under Construction

Project Name	Location	Country	Company's Share	Total No. of Units	Sold (as of the reporting date)	Units for sale (as of the reporting date)
Denya Spring View – phases A+B	Warsaw	Poland	100%	46	38	8
Denya Spring View – phase C	Warsaw	Poland	100%	26	0	26
Denya Forest Bloc H	Timisoara	Romania	100%	116	64	52
Denya Forest Bloc D	Timisoara	Romania	100%	116	0	116
Denya Lake	Bucharest	Romania	100%	87	0	87
Total				391	102	289

# Residential Development & Construction

### **Completed projects**

Project Name	Location	Country	Company's Share	Total No. of Units	Sold (as of the reporting date)	Units for sale (as of the reporting date)
Unik-Top	Rishon Le'zion	Israel	50%	377	368	9
Unik Urban	Be'er Ya'akov	Israel		98	97	
Denya Forest Bloc I	Timisoara	Romania	100%	116	105	11
Total				591	570	21







Construction of 800 residential units in 48 buildings next to the American School in Pipera neighborhood

Location: Bucharest | Land cost: NIS 25 Million Project Scope: 800 Residential Units Zoning approval received

Land Inventory



Corbeanca

A plot of land located in Corbeanca neighborhood with a total area of 223 thousand sqm., for construction of approx. 350 townhouses

Location: Bucharest | Land cost: NIS 14 Million Project Scope: 350 Residential Units Zoning approval received

**Land Inventory** 



#### Denya Lake

A plot of land in Pipera neighborhood for construction of approx. 87 townhouses

Location: Bucharest | Land cost: NIS 21 Million Project Scope: 87 Residential Units Building permit received

**Project Under Construction** 



#### Denya Forest -Bloc H

Third building out of 4, 12 floors and 116 residential units. Construction commenced in 2022, scheduled for completion in Q4.2024

Location: Timisoara | Land cost: NIS 3 Million Project Scope: 116 Residential Units Under Construction

**Project Under Construction** 



A plot of land located in Swomin village, south of Warsaw, for construction of 148 residential units, 46 units in phases A+B, 24 units in phase C

Location: Warsaw | Land cost: NIS 11 Million Project Scope: 148 Residential Units Under Construction

**Project Under Construction** 



Denya Forest -Bloc D

Fourth building out of 4. 12 floors and 116 residential units. Construction commenced in 2024, scheduled for completion in 2025

Location: Timisoara | Land cost: NIS 4 Million Project Scope: 116 Residential Units Under Construction

**Project Under Construction** 

## Significant Projects

Residential Development & Construction

# **Developer's Strengths**

- Unleveraged land purchase
- Zero project debt
- Zero exposure to rising interest rates





# Thank You WDENYA Israel's Construction & Infrastructure Company